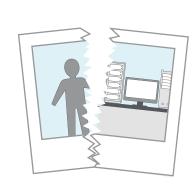
# IT'S NOT YOU, IT'S ME

## 3 reasons to break up with your legacy enterprise content management system

If your agency has evolved to meet new requirements and increasing citizen expectations — but your enterprise content management (ECM) system hasn't — it's time to stop settling and move on.



#### "I don't see a future together"

If your legacy system doesn't provide the features your organization needs, or can't develop them, your business processes can't evolve to create new efficiencies. Without continual product improvements, your legacy solution will require timeconsuming workarounds, adding to your system's mounting total cost of ownership (TCO).



#### "We don't talk anymore"

Getting multiple systems to communicate effectively can be impossible when your legacy solution doesn't easily connect with your core systems, like your ERP, HR and financial management systems or other critical applications you rely on to run your agency. Conversion may be the best way to align your solution with other strategic technology investments.



#### "All I do is give; all you do is take"

The cost to go-live is only a fraction of the lifetime total cost of ownership (TCO). Administrative overhead, third-party services or custom development on top of maintenance fees, and maintaining an outdated or underperforming system all drive up your TCO. If your system only adds costs without adding value, you should consider replacing it.

# **Meet Hyland — Your solution partner**

Hyland is a recognized market leader in content services in the government industry, and our content services platform provides a single solution for managing content, processes and cases. With one system to support, maintain and upgrade, you'll realize a lower TCO and minimize IT sprawl.

Extensive integration capabilities enable you to link content and data to activities in nearly any enterprise application. And an uncompromised investment and focus on product development ensures the platform will grow with you — not hold you back.

Breaking up doesn't have to mean shaking up.

Hyland has an expert database conversions team with a proven toolset and methodology to minimize disruptions during your system migration.



**13.4 BILLION+** documents converted so far

> 391,000+ document types



## **DOCUMENT CONVERSIONS BY VENDOR\*:**

Hyland: 13.4+ billion IBM: 2.45+ billion Documentum: 302+ million

McKesson: 2.7+ billion

OpenText: 973+ million

Siemens: 849+ million





Learn more at Hyland.com/Government

\*Completed and active conversions as of 1/2020. Not inclusive of all vendors



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